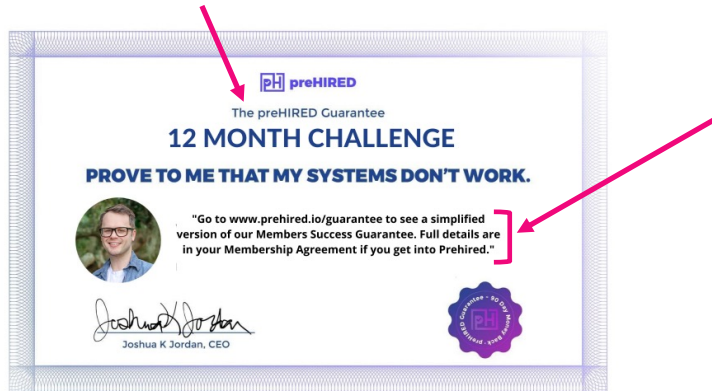


APPENDIX



Member Success Guarantee

We guarantee you land a \$60k+ job offer within 12 months of finishing coursework (\$40k base + expected commissions.)

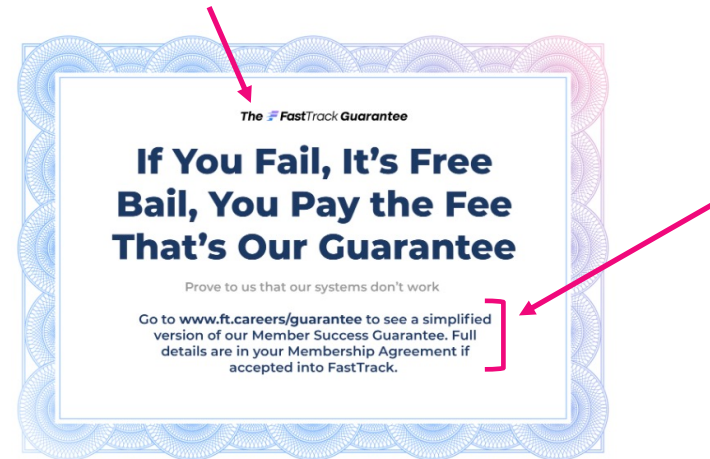
To qualify for the guarantee, just:

1. Complete the coursework before your official completion date.
2. After you're done with the coursework, successfully complete your Career Search Process (CSP) within 12 months.
3. Congrats, you've been hired to a great job... or, if you failed after diligently following everything in your Membership Agreement, email your Mentor within 30 days of your last month to be released from your ISA* (see notes below).

**This is not a "no questions asked" guarantee. Changing your goals, changing your mind, or not following through on your commitments aren't valid reasons for release from your ISA.*

** If you're ever not working and are following our process to find a new job, your ISA payments pause. If you're curious about the Income Share Agreement payments, [you can see details and examples here.](#)*

** This is a simplified explanation of the Member Success Guarantee. Full details are found in your Membership Agreement if you are accepted into Prehired.*



Member Success Guarantee

**If you FAIL, it's FREE.
If you BAIL, you pay the FEE.
AND that's our GUARANTEE.**

We guarantee you land a \$60k+ job offer within 12 months of finishing coursework (\$40k base + expected commissions.)

To qualify for the guarantee, just:

1. Complete the coursework before your official completion date.
2. After you're done with the coursework, successfully complete your Career Search Process (CSP) within 12 months.
3. Congrats, you've been hired to a great job... or, if you failed after diligently following everything in your Membership Agreement, email your Mentor within 30 days of your last month to be released from your contracts (see notes below).

**This is not a "no questions asked" guarantee. Changing your goals, changing your mind, or not following through on your commitments aren't valid reasons for release from your payment obligations.*

** This is a simplified explanation of the Member Success Guarantee. Full details are found in your Membership Agreement if you are accepted into FastTrack.*

An Investment in Our Members' Success

You can join Prehired, launch your tech sales career and level up for life, all without paying anything upfront.



We align our success with yours...

Rather than paying upfront or borrowing money for a Membership in Prehired, members commit to pay a certain percentage of their future income in exchange for their Lifetime Membership Benefits.

Prehired is proud to offer Income Share Agreements (ISAs) allowing members to get access to all our programs and perks with no out-of-pocket cost to start.

Our members only start paying dues only after they land a job and make enough money per month. See below for details.

An Investment in Our Members' Success

You can join FastTrack, launch your tech sales career and level up for life, all without paying anything upfront.



We align our success with yours...

We're proud to offer \$0-upfront payment plans to U.S. citizens and permanent residents, so you don't need to borrow money for a FastTrack Membership.

That way, you only start paying dues after starting work. And, even when you're done paying, you keep your Lifetime Membership Benefits.

Income Share Agreement Details



Guarantee	12 months, \$60k guarantee See Guarantee page for details
Upfront Payment	\$0
Trial	<u>7 days (or up to 30% of the first program, whichever comes first)</u>
First Payment	After you start your new job. YES, don't pay us anything until you've been paid for your first month's work!
Total Cost	Variable, capped at \$30k
Payments Duration	48 monthly payments (If you're ever not working and are following our process to find a new job, your ISA payments pause)
Average Monthly Payment	~\$500 in the first few months and increases with income

Membership Dues Details



Upfront Payment	\$0
Trial	<u>7 days (or up to 30% of the first program, whichever comes first)</u>
First Payment	After you get hired.
Total Cost	\$30k
Payments Duration	60 monthly payments (0% interest)
Monthly Payment	\$500 (interest free)

MEMBER REVIEWS

700+ Documented Success Stories

...some reviews may be from the FastTrack Founders and their previous ventures but all have been mentored in FastTrack's Science-Based Sales®

Jaryl Barley

Jaryl Barley 9:27 AM
Beyond excited to be announcing I just accepted a job offer and will be starting Nov. 7th! Pre-Hired just might be a G.O.A.T. Appreciate you guys!

Artie Moorman

Artie Moorman 1:10 PM
After the most thorough background check of my life 😊 I'm excited to announce I accepted a job offer and will be starting Monday Oct 24th!! Thanks for all the help and support @David Bollinger (Prehired Staff) and @Brendan Pinner (Prehired Staff - Partnerships and Admissions Lead) 🙌 Good luck everyone, keep going!

John Branham

John Branham 5 days ago
Thrilled to announce I accepted a job offer! Position starts Oct. 24th. Thank you PreHired!

Rebecca Pinner

Becca 11:03 AM
I accepted a job offer! Official start date is October 3 😊 couldnt have gotten here without Prehired!

Drew Byrd

Great experience with PreHIRED

Drew Byrd graduated Prehired

Prehired Review: ★★★★★
Created 4 months ago

PreHIRED performed exactly as I needed them to. I found a great job in record time, in a field that I previously had ZERO experience in. Super excited to get started in my new career, and it's all thanks to PreHIRED!

Pros - Easy to use website - Personable and helpful staff - Accountability from your mentor/connector

Cons The one small thing I would change about PreHIRED is to have coursework scattered all throughout the modules, instead of having it all at the end of the course. That way, students can test their knowledge AS they learn the skills taught inside the course. [Less](#)

Melanie Prugh

Melanie 3:26 PM
I am so excited to share with everyone that I signed a job offer from yesterday and will be starting my new job Monday as an SDR for a company called Moozoom!
@Brendan Pinner (Prehired Staff - Partnerships Lead and Mentor)
@David Bollinger (Prehired Staff)

Prehired vs All Others

Prehired Lifetime Membership

Everyone Else (bootcamps)

	Prehired Lifetime Membership	Everyone Else (bootcamps)
<u>Speed to Start</u>	You can apply, interview, get accepted and start in as fast as a day	Often a couple of weeks to apply and interview followed by weeks to months to start on predetermined dates
<u>Speed to Finish</u>	6-12 weeks for coursework. 12.2 weeks average from starting to getting hired	12+ weeks in coursework, unknown time to get hired
<u>Learning Convenience</u>	Online, video-based training with worksheets, plus 1:1 live mentoring over Zoom (10 hours / week)	Some online (though you often have to attend live), some in-person at physical locations
<u>Real-World Experience</u>	You do outreach to hiring companies the way a Sales Development Rep would, showing you can do the job	Often limited to role play
<u>Getting Hired</u>	Work at any of 1,000s of U.S. software companies (including our partners like Drift, Sage Intacct and ZoomInfo)	Some require you to work for 1-2 years (in only 1-2 cities) for a company paying recruiting fees
<u>Speed to Promotion</u>	3-9 months before a 6-figure income potential	Unknown (dice roll)
<u>Ongoing Support</u>	LIFETIME content updates, mentoring, training, job opps and references, group and yearly summits.	Varies from none up to 1 year
<u>Community</u>	100s of active members in a Slack group (many want to hire other members to their companies)	Smaller community, if any
<u>Education Required</u>	High school diploma or GED	Often requires 4-year college degree
<u>Guarantee</u>	We guarantee you get at least one offer for \$60,000+ (with at least \$40,000 from base salary)*	Often no specific guarantee on job offer value because your contract or payment is enforced regardless of outcome

* This is a simplified explanation of the Member Success Guarantee. Full details are found in your Membership Agreement if you're accepted into Prehired.

FastTrack vs All Others

FastTrack Membership

Everyone Else (bootcamps)

	FastTrack Membership	Everyone Else (bootcamps)
<u>Speed to Start</u>	You can apply, interview, get accepted and start in as fast as a day	Often a couple of weeks to apply and interview followed by weeks to months to start on predetermined dates
<u>Speed to Finish</u>	6-12 weeks for coursework. 12.2 weeks average from starting to getting hired	12+ weeks in coursework, unknown time to get hired
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* This is a simplified explanation of the Member Success Guarantee. Full details are found in your Membership Agreement if you're accepted into FastTrack.

Member Code of Conduct

To ensure your success, Members must follow our Code of Conduct or otherwise be subject to withdrawal from Prehired and/or loss of membership privileges.

- 1. Attitude.** Attitude is defined as a settled way of thinking or feeling about someone or something, typically one that is reflected in a person's behavior. Prehired Members and Staff have diverse backgrounds. Members are required to contribute to creating a positive experience for everyone by being respectful, tolerant, open-minded, and coachable.

Prehired strives for a welcoming place to learn with encouragement, support, and active listening. Members are likewise required to respect Prehired's Confidentiality & Limited License for Use.

- 2. Aptitude.** To be invited to join Prehired, you've demonstrated you have a natural or learned ability to follow instructions without being told the same thing multiple times. You have basic computer skills and fundamental communication abilities in the English language. We expect you to maintain this level of excellence you demonstrated during your admissions process throughout your Prehired Membership.

- 3. Ambition.** You're excited to work in sales, join the tech industry, challenge yourself and help others. You understand the bigger the problems you help others solve, the more money you can make. You're motivated not to work more hours, but to be paid more per hour so you have more time to do the things that matter most to you.

- 4. Accountability.** Accountability means following through with your commitments, promises, and showing respect for other peoples' time. Accountability includes an expectation that you achieve your weekly CAs and CSP goals, promptly respond to any and all communication from potential employers or Prehired -- and be on time to all scheduled meetings, job interviews, and other scheduled obligations. Until this Agreement terminates, any communication received from Prehired must be responded to within two (2) business days. As an SDR, you are expected to manage multiple relationships, which includes returning communications promptly. This is one of the primary skills needed to be a successful SDR.

- 5. Coachability.** Having Coachability or being coachable means you're leaving room for the possibility that there's something you haven't learned yet that could make you even better. Coachable Members are willing to relinquish control to improve their performance and accept feedback without becoming ruffled, angry, or dejected. You are expected to implement things you learn in the Coursework and implement instructions from your Prehired Mentors. Being Coachable is crucial not only for your success at Prehired, but also in your career.

- 6. Commitment to Excellence.** Members are required to complete all Coursework Assignments on time.

- 7. Ask for Help.** Prehired encourages Members to proactively reach out to their instructors, coaches, or other Members for help. The Prehired community is a strong network of like-minded professionals who are willing to go out of their way to assist one another. This is one of the key benefits of membership. Take advantage of this support network!

- 8. No Harassment.** Prehired is a place to learn and connect with other like-minded individuals. We aim to create a community of mutual trust and the absence of intimidation, disparagement, and exploitation. Member hereby promises to not make or publish any statement (orally, electronically or in writing), or instigate, assist or participate in the making or publication of any statement, which would or could be reasonably likely to libel, slander or disparage (whether or not such disparagement legally constitutes libel or slander), expose to hatred, contempt or ridicule, or otherwise reflect negatively upon or to the detriment of Prehired, Prehired staff, or Prehired Members. Members and staff must be able to work and learn in a safe, yet stimulating atmosphere. As such, Prehired will not tolerate any form of disparagement, verbal or written, designed to threaten or intimidate others, which includes but is not limited to the following: verbal or written harassment, comments that are offensive or unwelcome regarding a person's nationality, origin, race, color, religion, gender, sexual orientation, age, body, disability or appearance, epithets, slurs and negative stereotyping. Nonverbal harassment includes distribution, display or discussion of any written or graphic material that ridicules, denigrates, insults, belittles or shows hostility, aversion or disrespect toward an individual or group because of national origin, race, color, religion, age, gender, sexual orientation, pregnancy, appearance, disability, sexual identity, marital or other protected status.

- 9. You Get What You Give.** You will get out of your Prehired Membership what you put into your Prehired Membership. Our members, staff, and community are here to help you succeed. If you don't respect your time or theirs, you will not get the most out of your Membership Privileges. Failure to duly and timely respond and resolve communication requests, whether sent to you via text, email, or phone call, may show a disregard for your or Prehired's time, or your inability to manage your own time well (both are qualities expected of successful SDRs). Continued use of all your Membership Privileges requires respect and professionalism to be shown to your fellow Members and Prehired staff. Having Prehired on your resume does not guarantee that you will get hired. Following the Program and Prehired's process is what will get you hired.

Member Code of Conduct

To ensure your success, Members must follow our Code of Conduct or otherwise be subject to withdrawal from FastTrack and/or loss of membership privileges.

- 1. Attitude.** Attitude is defined as a settled way of thinking or feeling about someone or something, typically one that is reflected in a person's behavior. FastTrack Members and Staff have diverse backgrounds. Members are required to contribute to creating a positive experience for everyone by being respectful, tolerant, open-minded, and coachable.

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- 9. You Get What You Give.** You will get out of your FastTrack Membership what you put into your FastTrack Membership. Our members, staff, and community are here to help you succeed. If you don't respect your time or theirs, you will not get the most out of your Membership Privileges. Failure to duly and timely respond and resolve communication requests, whether sent to you via text, email, or phone call, may show a disregard for your or FastTrack's time, or your inability to manage your own time well (both are qualities expected of successful SDRs). Continued use of all your Membership Privileges requires respect and professionalism to be shown to your fellow Members and FastTrack staff. Having FastTrack on your resume does not guarantee that you will get hired. Following the Program and FastTrack's process is what will get you hired.